

WELLS FARGO & COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF INCOME (UNAUDITED)

(in millions, except per share amounts)	Quarter ended Sept. 30,		Nine months ended Sept. 30,	
	2010	2009	2010	2009
Interest income				
Trading assets	\$ 270	216	803	688
Securities available for sale	2,492	2,947	7,292	8,543
Mortgages held for sale	449	524	1,241	1,484
Loans held for sale	22	34	86	151
Loans	9,779	10,170	30,094	31,467
Other interest income	118	77	311	249
Total interest income	13,130	13,968	39,827	42,582
Interest expense				
Deposits	721	905	2,170	2,861
Short-term borrowings	27	32	66	210
Long-term debt	1,226	1,301	3,735	4,565
Other interest expense	58	46	162	122
Total interest expense	2,032	2,284	6,133	7,758
Net interest income	11,098	11,684	33,694	34,824
Provision for credit losses	3,445	6,111	12,764	15,755
Net interest income after provision for credit losses	7,653	5,573	20,930	19,069
Noninterest income				
Service charges on deposit accounts	1,132	1,478	3,881	4,320
Trust and investment fees	2,564	2,502	7,976	7,130
Card fees	935	946	2,711	2,722
Other fees	1,004	950	2,927	2,814
Mortgage banking	2,499	3,067	6,980	8,617
Insurance	397	468	1,562	1,644
Net gains from trading activities	470	622	1,116	2,158
Net losses on debt securities available for sale (1)	(114)	(40)	(56)	(237)
Net gains (losses) from equity investments (2)	131	29	462	(88)
Operating leases	222	224	736	522
Other	536	536	1,727	1,564
Total noninterest income	9,776	10,782	30,022	31,166
Noninterest expense				
Salaries	3,478	3,428	10,356	10,252
Commission and incentive compensation	2,280	2,051	6,497	5,935
Employee benefits	1,074	1,034	3,459	3,545
Equipment	557	563	1,823	1,825
Net occupancy	742	778	2,280	2,357
Core deposit and other intangibles	548	642	1,650	1,935
FDIC and other deposit assessments	300	228	896	1,547
Other	3,274	2,960	10,155	8,803
Total noninterest expense	12,253	11,684	37,116	36,199
Income before income tax expense	5,176	4,671	13,836	14,036
Income tax expense	1,751	1,355	4,666	4,382
Net income before noncontrolling interests	3,425	3,316	9,170	9,654
Less: Net income from noncontrolling interests	86	81	222	202
Wells Fargo net income	\$ 3,339	3,235	8,948	9,452
Wells Fargo net income applicable to common stock	\$ 3,150	2,637	8,400	7,596
Per share information				
Earnings per common share	\$ 0.60	0.56	1.61	1.70
Diluted earnings per common share	0.60	0.56	1.60	1.69
Dividends declared per common share	0.05	0.05	0.15	0.44
Average common shares outstanding	5,240.1	4,678.3	5,216.9	4,471.2
Diluted average common shares outstanding	5,273.2	4,706.4	5,252.9	4,485.3

(1) Includes other-than-temporary impairment (OTTI) losses of \$144 million and \$273 million recognized in earnings (\$50 million and \$314 million of total OTTI losses, net of \$(94) million and \$41 million recognized as an increase (decrease) to OTTI losses in other comprehensive income) for the quarters ended September 30, 2010 and 2009, respectively, and OTTI losses of \$342 million and \$850 million recognized in earnings (\$253 million and \$1,889 million of total OTTI losses, net of \$(89) million and \$1,039 million recognized as an increase (decrease) to OTTI losses in other comprehensive income) for the nine months ended September 30, 2010 and 2009, respectively.

(2) Includes OTTI losses of \$35 million and \$123 million for the quarters ended September 30, 2010 and 2009, respectively, and \$202 million and \$525 million for the nine months ended September 30, 2010 and 2009, respectively.

The accompanying notes are an integral part of these statements.

WELLS FARGO & COMPANY AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEET (UNAUDITED)

(in millions, except shares)	Sept. 30, 2010	Dec. 31, 2009
Assets		
Cash and due from banks	\$ 16,001	27,080
Federal funds sold, securities purchased under resale agreements and other short-term investments	56,549	40,885
Trading assets	49,271	43,039
Securities available for sale	176,875	172,710
Mortgages held for sale (includes \$42,791 and \$36,962 carried at fair value)	46,001	39,094
Loans held for sale (includes \$436 and \$149 carried at fair value)	1,188	5,733
Loans (includes \$353 carried at fair value at September 30, 2010)	753,664	782,770
Allowance for loan losses	(23,939)	(24,516)
Net loans	729,725	758,254
Mortgage servicing rights:		
Measured at fair value (residential MSRs)	12,486	16,004
Amortized	1,013	1,119
Premises and equipment, net	9,636	10,736
Goodwill	24,831	24,812
Other assets	97,208	104,180
Total assets (1)	\$ 1,220,784	1,243,646
Liabilities		
Noninterest-bearing deposits	\$ 184,451	181,356
Interest-bearing deposits	630,061	642,662
Total deposits	814,512	824,018
Short-term borrowings	50,715	38,966
Accrued expenses and other liabilities	67,249	62,442
Long-term debt (includes \$351 carried at fair value at September 30, 2010)	163,143	203,861
Total liabilities (2)	1,095,619	1,129,287
Equity		
Wells Fargo stockholders' equity:		
Preferred stock	8,840	8,485
Common stock - \$1-2/3 par value, authorized 9,000,000,000 shares; issued 5,253,819,623 shares and 5,245,971,422 shares	8,756	8,743
Additional paid-in capital	52,899	52,878
Retained earnings	48,953	41,563
Cumulative other comprehensive income	5,502	3,009
Treasury stock - 9,442,860 shares and 67,346,829 shares	(466)	(2,450)
Unearned ESOP shares	(826)	(442)
Total Wells Fargo stockholders' equity	123,658	111,786
Noncontrolling interests	1,507	2,573
Total equity	125,165	114,359
Total liabilities and equity	\$ 1,220,784	1,243,646

- (1) Our consolidated assets at September 30, 2010, include the following assets of certain variable interest entities (VIEs) that can only be used to settle the liabilities of those VIEs: Cash and due from banks, \$150 million; Trading assets, \$95 million; Securities available for sale, \$2.7 billion; Net loans, \$18.7 billion; Other assets, \$1.5 billion, and Total assets, \$23.2 billion.
- (2) Our consolidated liabilities at September 30, 2010, include the following VIE liabilities for which the VIE creditors do not have recourse to Wells Fargo: Short-term borrowings, \$6 million; Accrued expenses and other liabilities, \$205 million; Long-term debt, \$8.9 billion; and Total liabilities, \$9.1 billion.

The accompanying notes are an integral part of these statements.

WELLS FARGO & COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
AND COMPREHENSIVE INCOME (UNAUDITED)

(in millions, except shares)	Preferred stock		Common stock	
	Shares	Amount	Shares	Amount
Balance, December 31, 2008	10,111,821	\$ 31,332	4,228,630,889	\$ 7,273
Cumulative effect from change in accounting for other-than-temporary impairment on debt securities				
Effect of change in accounting for noncontrolling interests				
Balance, January 1, 2009	10,111,821	31,332	4,228,630,889	7,273
Comprehensive income:				
Net income				
Other comprehensive income, net of tax:				
Translation adjustments				
Net unrealized gains on securities available for sale, net of reclassification of \$45 million of net gains included in net income				
Net unrealized losses on derivatives and hedging activities, net of reclassification of \$257 million of net gains on cash flow hedges included in net income				
Unamortized gains under defined benefit plans, net of amortization				
Total comprehensive income				
Noncontrolling interests				
Common stock issued			451,324,822	654
Common stock repurchased			(3,353,597)	
Preferred stock released to ESOP				
Preferred stock converted to common shares	(41,280)	(41)	2,593,044	
Common stock dividends				
Preferred stock dividends and accretion		298		
Tax benefit upon exercise of stock options				
Stock option compensation expense				
Net change in deferred compensation and related plans				
Net change	(41,280)	257	450,564,269	654
Balance, September 30, 2009	10,070,541	\$ 31,589	4,679,195,158	\$ 7,927
Balance, January 1, 2010	9,980,940	\$ 8,485	5,178,624,593	\$ 8,743
Cumulative effect from change in accounting for VIEs				
Cumulative effect from change in accounting for embedded credit derivatives				
Comprehensive income:				
Net income				
Other comprehensive income, net of tax:				
Translation adjustments				
Net unrealized gains on securities available for sale, net of reclassification of \$86 million of net gains included in net income				
Net unrealized gains on derivatives and hedging activities, net of reclassification of \$363 million of net gains on cash flow hedges included in net income				
Unamortized gains under defined benefit plans, net of amortization				
Total comprehensive income				
Noncontrolling interests				
Common stock issued			44,660,913	4
Common stock repurchased			(2,321,917)	
Preferred stock issued to ESOP	1,000,000	1,000		
Preferred stock released to ESOP				
Preferred stock converted to common shares	(644,958)	(645)	23,413,174	9
Common stock warrants repurchased				
Common stock dividends				
Preferred stock dividends				
Tax benefit upon exercise of stock options				
Stock option compensation expense				
Net change in deferred compensation and related plans				
Net change	355,042	355	65,752,170	13
Balance, September 30, 2010	10,335,982	\$ 8,840	5,244,376,763	\$ 8,756

The accompanying notes are an integral part of these statements.

Wells Fargo stockholders' equity							
Additional paid-in capital	Retained earnings	Cumulative other comprehensive income	Treasury stock	Unearned ESOP shares	Total Wells Fargo stockholders' equity	Noncontrolling interests	Total equity
36,026	36,543	(6,869)	(4,666)	(555)	99,084	3,232	\$ 102,316
	53	(53)			-		-
(3,716)					(3,716)	3,716	-
32,310	36,596	(6,922)	(4,666)	(555)	95,368	6,948	102,316
	9,452				9,452	202	9,654
		63			63	(5)	58
		10,566			10,566	64	10,630
		(189)			(189)		(189)
		570			570		570
					20,462	261	20,723
21					21	(435)	(414)
7,845	(816)		1,907		9,590		9,590
			(80)		(80)		(80)
(3)				44	41		41
(42)			83		-		-
	(1,891)				(1,891)		(1,891)
	(1,856)				(1,558)		(1,558)
9					9		9
180					180		180
23			(15)		8		8
8,033	4,889	11,010	1,895	44	26,782	(174)	26,608
40,343	41,485	4,088	(2,771)	(511)	122,150	6,774	\$ 128,924
52,878	41,563	3,009	(2,450)	(442)	111,786	2,573	\$ 114,359
	183				183		183
	(28)				(28)		(28)
	8,948				8,948	222	9,170
		16			16	12	28
		2,202			2,202	16	2,218
		227			227		227
		48			48		48
					11,441	250	11,691
(3)					(3)	(1,316)	(1,319)
72	(375)		1,349		1,050		1,050
			(71)		(71)		(71)
80				(1,080)	-		-
(51)				696	645		645
69			567		-		-
(544)					(544)		(544)
2	(785)				(783)		(783)
	(553)				(553)		(553)
79					79		79
93					93		93
224			139		363		363
21	7,390	2,493	1,984	(384)	11,872	(1,066)	10,806
52,899	48,953	5,502	(466)	(826)	123,658	1,507	\$ 125,165

WELLS FARGO & COMPANY AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

(in millions)	Nine months ended Sept. 30,	
	2010	2009
Cash flows from operating activities:		
Net income before noncontrolling interests	\$ 9,170	9,654
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for credit losses	12,764	15,755
Changes in fair value of MSRs (residential), MHFS and LHFS carried at fair value	1,195	1,366
Depreciation and amortization	1,502	2,437
Other net losses (gains)	4,376	(2,261)
Preferred shares released to ESOP	645	41
Stock option compensation expense	93	180
Excess tax benefits related to stock option payments	(79)	(9)
Originations of MHFS	(252,075)	(321,098)
Proceeds from sales of and principal collected on mortgages originated for sale	251,814	306,882
Originations of LHFS	(4,554)	(8,641)
Proceeds from sales of and principal collected on LHFS	15,220	15,937
Purchases of LHFS	(5,998)	(6,461)
Net change in:		
Trading assets	873	13,834
Deferred income taxes	4,015	4,835
Accrued interest receivable	771	948
Accrued interest payable	(238)	(1,157)
Other assets, net	(12,034)	(6,159)
Other accrued expenses and liabilities, net	(4,660)	(833)
Net cash provided by operating activities	22,800	25,250
Cash flows from investing activities:		
Net change in:		
Federal funds sold, securities purchased under resale agreements and other short-term investments	(15,664)	31,942
Securities available for sale:		
Sales proceeds	5,125	46,337
Prepayments and maturities	33,349	28,746
Purchases	(37,161)	(89,395)
Loans:		
Decrease in banking subsidiaries' loan originations, net of collections	27,359	44,337
Proceeds from sales (including participations) of loans originated for investment by banking subsidiaries	5,011	4,569
Purchases (including participations) of loans by banking subsidiaries	(1,673)	(2,007)
Principal collected on nonbank entities' loans	11,706	10,224
Loans originated by nonbank entities	(7,960)	(7,117)
Net cash paid for acquisitions	(23)	(132)
Proceeds from sales of foreclosed assets	3,669	2,708
Changes in MSRs from purchases and sales	(29)	(9)
Other, net	1,827	4,951
Net cash provided by investing activities	25,536	75,154
Cash flows from financing activities:		
Net change in:		
Deposits	(9,506)	15,212
Short-term borrowings	6,622	(77,274)
Long-term debt:		
Proceeds from issuance	2,638	4,803
Repayment	(57,790)	(55,332)
Preferred stock:		
Cash dividends paid	(620)	(1,616)
Common stock:		
Proceeds from issuance	1,050	9,590
Repurchased	(71)	(80)
Cash dividends paid	(783)	(1,891)
Common stock warrants repurchased	(544)	-
Excess tax benefits related to stock option payments	79	9
Net change in noncontrolling interests	(490)	(355)
Net cash used by financing activities	(59,415)	(106,934)
Net change in cash and due from banks	(11,079)	(6,530)
Cash and due from banks at beginning of period	27,080	23,763
Cash and due from banks at end of period	\$ 16,001	17,233
Supplemental cash flow disclosures:		
Cash paid for interest	\$ 6,371	8,915
Cash paid for income taxes	917	2,834

The accompanying notes are an integral part of these statements. See Note 1 for noncash activities.